

Life Sciences' Conference

Thursday, 23 September 2010

9.00 am – 1.30 pm, Signet Library, Edinburgh

Connecting, communicating and collaborating

The impact of the life sciences sector on the Scottish economy is considerable, generating £3 billion each year and growing at an annual rate four times the average rate of Scottish economy growth. Scotland is home to 630 organisations employing over 32,500 people and has an enviable reputation for scientific excellence, financial support and innovative business models.

However, the industry's key stakeholders are in agreement that although the life sciences sector is growing, more can be done to develop, retain and build on Scotland's talents. This is necessary to ensure a globally focussed, sustainable sector and a rewarding market niche for the companies and their advisory teams.

This conference brings together a panel of expert speakers to communicate their insights into the action required to develop and drive this momentum, and the roles and levels of collaboration needed from those involved in the sector. It is also a great opportunity to connect with the people involved in the sector and to benefit from their experiences and insight.

The sessions will include

Exploiting Scotland's strengths

- Who's operating in Scotland and who's interested?
- Global trends with a local impact.
- Clustering and the new Bio Quarter.
- Levels of government support.
- Opportunities for collaboration.

Developing a strategy for the sector

- Creating a global focus.
- Connecting scientific excellence with financial services.
- Innovative business models.
- Interaction with the professional services sector.

Alternative business structures

- What can be achieved?
- The pros and cons.
- Case studies.

The funding landscape

- Seed and venture capital and the Scottish Co-Investment Fund.
- What companies are being funded and why?
- Achievable exit strategies.
- Getting “investor ready”.
- The Scottish Investment Bank.

The current legal environment

- Constraints and opportunities.
- Recent cases and their impact.
- Overseas court rulings and their local impact.

Panel session

An interactive discussion session with the opportunity to put questions to the speakers.

An optional networking lunch

Conference chairmen

Graeme Boyle, Director, Nexxus Scotland

Professor Chris Packard, Professor of Vascular Biochemistry, University of Glasgow,
Research & Development Director, North Glasgow University Hospitals and
Chairman, Nexxus Scotland

Speakers will include

Rhona Allison, Director of Life Sciences, Scottish Enterprise

Sandy Finlayson, Partner, MBM Commercial

Howard Flint, Manager (East of Scotland), LINC Scotland

Professor Anne Glover, Chief Scientific Adviser for Scotland

Margaret Temple, Business Development Director, Vitrology

Diane Thomson, Government Affairs Manager, Pfizer UK

John Waddell, Chief Executive, Archangel Informal Investment

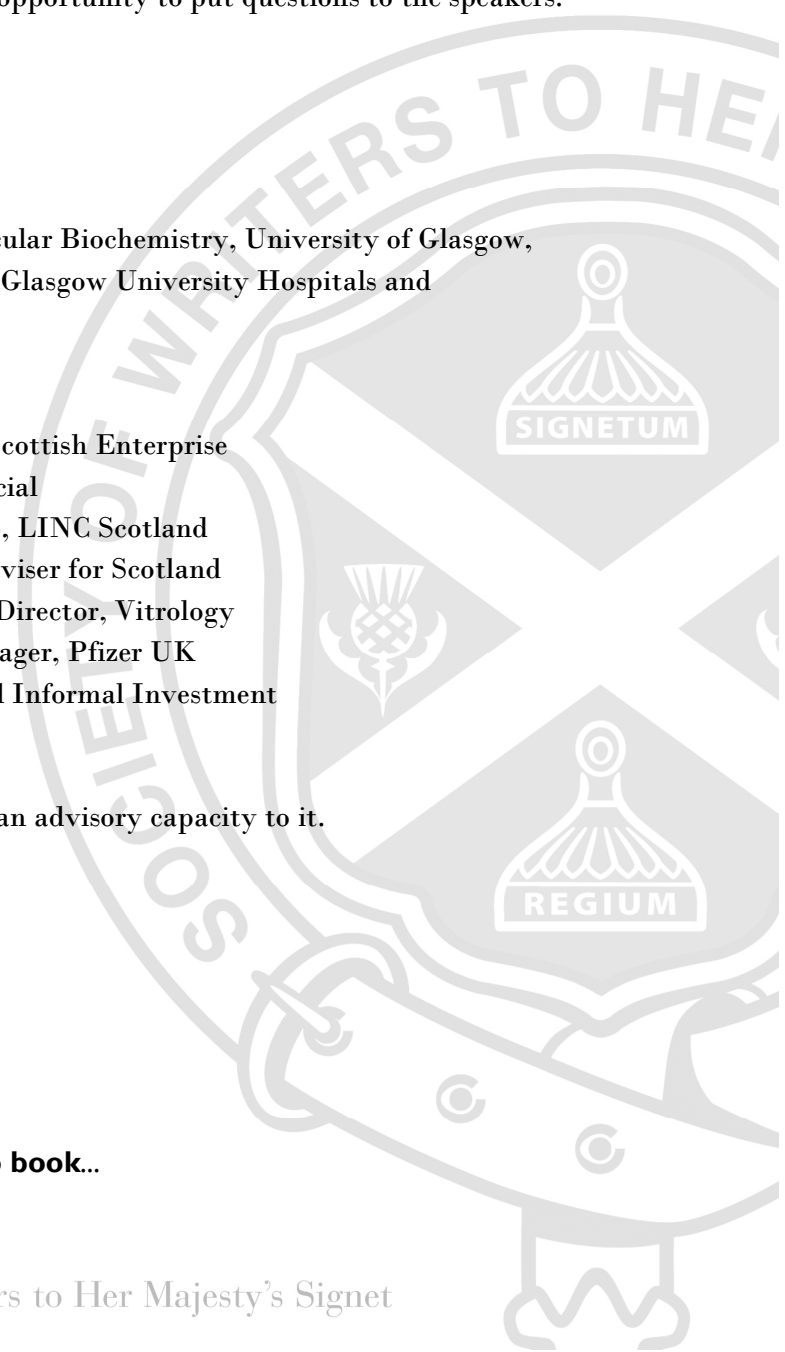
Who should attend?

Anyone working in the sector or acting in an advisory capacity to it.

CPD

4.2 hours (Law Society of Scotland)

See attached form for **Rates** and **How to book...**



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Optional networking lunch
1.30 pm – 2.30 pm

Rates

Conference	£50 + VAT
Networking lunch (optional)	£10 + VAT

How to book

Book online at www.wssociety.co.uk

or

Send booking form by completing and returning below and send with cheque (payable to the WS Society).

Name		Networking lunch	Y / N
Firm			
Address			
DX/LP/Postcode			
Tel:			
Email:			
I wish to bring the following guest(s). Confirmation in respect of my guest(s) will be sent to me.			
Guest 1 Name and firm		Networking lunch	Y / N
Guest 2 Name and firm		Networking lunch	Y / N

Send to: Course Administrator, The WS Society, The Signet Library, Parliament Square, EDINBURGH, EH1 1RF or DX 549 3000 Edinburgh – 36 or LP 7 Edinburgh – 10.

or

Enquire by email to education@wssociety.co.uk or telephone 0131 225 0658.